

Specializing in pricing for:

HunterDouglas

Window Fashions

- Working together with dealers to create an easy-to-use pricing tool.
- Providing dealer support in understanding Cost Factors, Profit Margins and Markups.
- Automatic notification of pricing updates that occur throughout the year.
- Pricing available in PDF format (email only) at no extra charge.

Save time and money when training new employees with ready-to-go pricing.

Avoid costly pricing errors from applying Cost Factors and Profit Margins incorrectly.

Protect your profits by using the most up-to-date pricing and product information.

Free markup/margin conversion tool with every order.



(602)-463-2663
www.priceblindsright.com

No More Calculations
Simple One-Step Pricing
Save Time And Money

Price it Right! Customized Pricing

Simple as 1-2-3!

1. Request an up-to-date Cost Factor Letter from your fabricator.
2. Fax Cost Factor Letter along with Profit Margins and any special order information to (480) 844-2071.
3. When pricing arrives (usually within a week), just drop pages into your existing Full Line Reference Guide binder.

Price reflects
.50 Dealer
Cost Factor
and
35% Profit
margin

Hunter Douglas Duette® Honeycomb Shades

ABC Window Coverings Retail

June 2005

Customize
with your
Business
Name

Customized
Pricing
Issue Date

A2	Cordlock Standard																
Elite 3/4" Semi-Opaque (D2)	Commercial 3/4" Semi-Opaque (D20)																
Panache 3/4" Semi-Opaque (G9)	See the Specification Summary in the Reference Guide for individual size maximums.																
WIDTH TO:	24"	30"	36"	42"	48"	54"	60"	66"	72"	84"	96"	108"	120"	132"	144"	156"	174"
LENGTH TO:																	
36"	118	133	152	171	188	204	222	239	256	292	330	366	404	440	475	510	560
42"	128	146	166	188	205	227	248	268	287	327	370	412	454	495	536	578	635
48"	135	157	179	204	223	245	268	290	312	355	402	449	494	539	584	629	692
54"	144	166	192	215	240	264	285	313	336	382	435	485	535	582	632	682	750
60"	155	180	208	234	259	285	310	340	368	418	474	530	582	635	690	744	820
66"	164	190	220	248	275	305	332	363	394	448	509	569	626	686	742	812	895
72"	172	201	233	263	292	324	354	385	418	480	545	608	670	735	795	865	955
78"	183	214	248	282	314	348	381	418	452	519	589	655	732	799	868	991	1034
84"	192	225	262	296	332	367	402	441	477	550	624	698	773	845	922	995	1094
90"	201	238	276	315	354	391	430	469	508	586	665	744	825	902	984	1058	1169
96"	209	248	288	329	372	410	452	493	534	616	700	782	868	950	1034	1113	1231
102"	218	258	301	344	388	429	472	516	558	645	733	819	910	995	1085	1167	1296
108"	227	268	314	359	405	449	494	539	584	675	765	857	952	1041	1135	1224	1360
114"	237	282	330	378	427	475	522	568	615	708	804	901	1007	1100	1200	1295	1440
120"	246	292	343	395	445	496	544	596	640	747	846	945	1055	1155	1257	1358	1510
132"	263	314	370	425	483	538	590	650	699	816	925	1027	1146	1260	1372	1481	1648
144"	282	338	399	460	522	580	638	698	760	881	997	1118	1241	1359	1479	1602	
156"	302	363	431	495	563	626	686	753	822	952	1081	1206	1338	1472	1605		
168"	318	385	458	529	598	667	736	803	881	1019	1161	1291	1433	1579			
174"	328	398	475	548	619	692	762	837	914	1058	1202	1339	1485				
180"	336	410	488	562	636	712	784	860	941	1088	1237	1381	1532				
192"	355	434	517	595	675	753	832	911	998	1154	1310	1472					

Affordable Pricing:

First set: \$150 + tax/ship.

Additional copies: \$50 + tax/ship.

For more information contact:

Laura Sullivan
(602) 463-2663
(480) 844-2071 fax
priceitright@cox.net
www.priceblindsright.com

Lifting System Upgrade Surcharges (add to Cordlock Standard price)																	
See the Specification Summary in the Reference Guide for individual lifting system size maximums.																	
WIDTH TO:	24"	30"	36"	42"	48"	54"	60"	66"	72"	84"	96"	108"	120"	132"	144"	156"	174"
Ultraglide	26	28	34	35	37	38	39	42	45	47	48	50	52				
LiteRise	42	42	42	45	45	45	59	59	59	64	64	64	64				
PowerRise	131	135	138	143	150	155	161	168	173	182	188	195	197	199	204	210	
PowerRise Skylight	419	423	427	432	438	444	449	456	462								
EasyRise	55	58	61	66	67	70	72	79	83	88	93	101	107	114	117	123	133
Valance	22	23	26	28	28	31	34	36	38	42	45	50	54	58	62	66	72

MSR
Issue Date

Discreet
Customer-
defined
Information

Additional Design Option Surcharges (add surcharge to blind price)	
See the Specification Summary or individual specification pages in the Reference Guide for availability.	
CUT-OUTS	Add \$52 per side
SIDLIGHTS	Subtract 50% from the price shown in the 24" width column (min. width 4", max. width 11 7/8")
TOP-DOWN and TOP-DOWN/BOTTOM-UP	Add \$66
DUOLITE	Price each fabric as a separate shade and add together.
TWO-ON-ONE HEADRAIL	Price as two separate shades and add \$50
EXTENSION POLE	Add \$49
POWERRISE REMOTE CONTROL*	Add \$39
ANGLES	Price using overall measurements and add \$123
SPECIALTY SHAPES	Price using overall measurements and add \$123

*See Additional PowerRise Surcharges page for additional surcharges